

AHEAD



# Bringing Clarity to Infrastructure Chaos

*Hatch IT Lifecycle Management  
Platform: Infrastructure You Can See*



Dashboard

Program Management

Projects

Sites

Product Bundles &  
BOMs

Lifecycle Management

Item Catalog

Change Control

Certifications

Send Software Image

Documents

Procurement

Assets

Financial Reporting

Account

The current state of IT lifecycle management is a mess.

# Expect better.

Today, most IT teams suffer from:

*Chaotic CMDBs*

*Rogue data*

*Inaccurate ITAMs*

*Slow moving workflows*

*Spreadsheet Overload*

*No accountability*

*Complexity*

*Wasted spend*

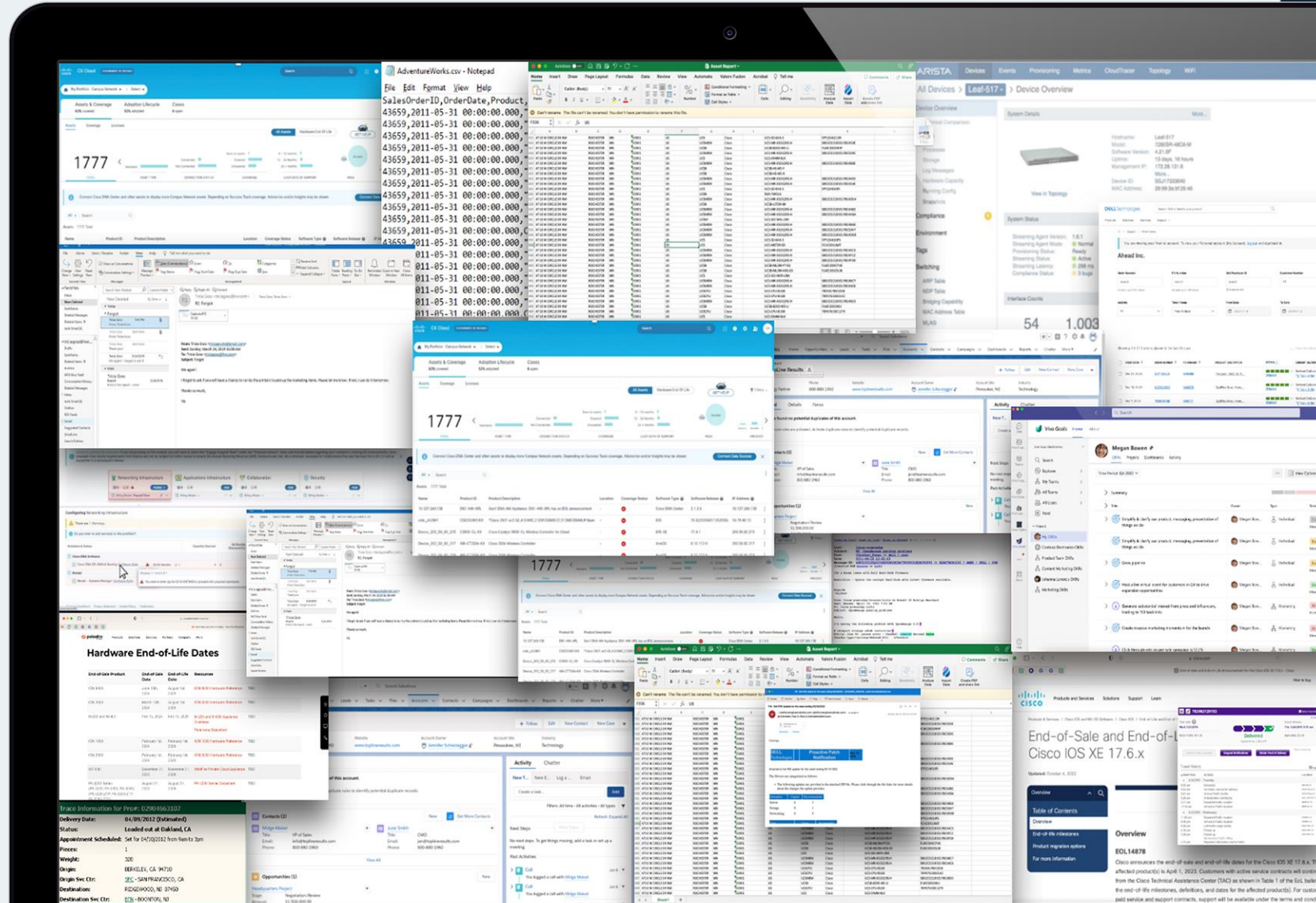
*Manual Processes*

*Disparate sources*

The AHEAD approach is to optimize your current tools through deep integrations and interoperability with our unmatched, innovative, and robust datasets.

We reject the standard industry "solution" to sell yet another tool. We leverage them all, and more.

On average, workers toggle between apps 1,200 times each day. That adds up to 4 hours of time spent reorienting themselves each week. (Harvard Business Review, August 2022)





Hatch™ is an IT lifecycle management software platform that streamlines infrastructure and asset management across your entire network.

Integrations + Interoperability

Program Management

Product Procurement

Asset Management

Financial Reporting

Hatch brings clarity to your infrastructure management.

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Stark Industries

Julia Marbach

View

Dashboard

Recent Orders

View All Orders

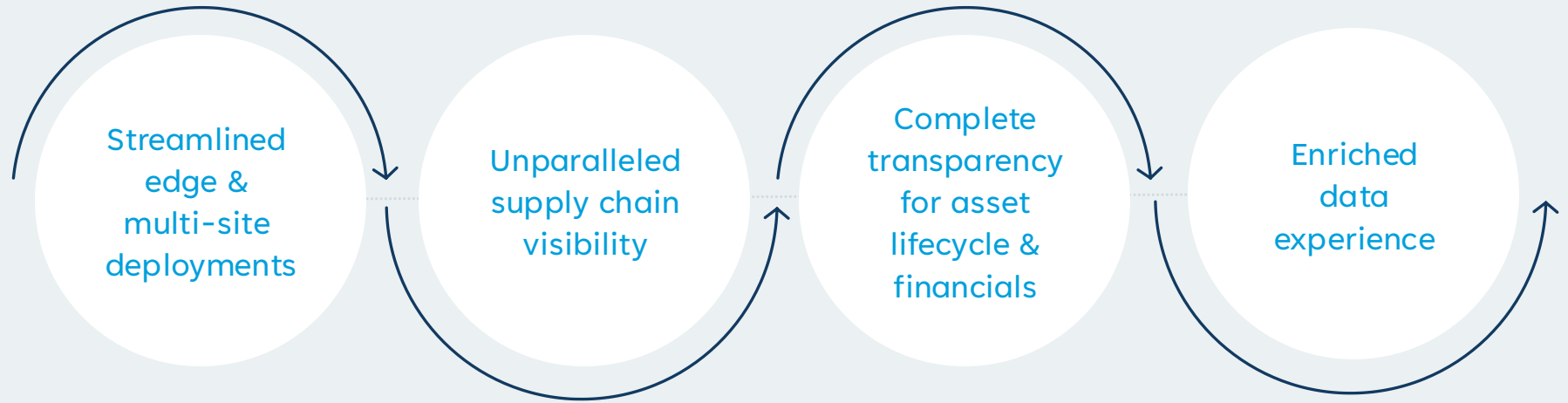
| Order ID / Type                                          | Description                                                                                                                                                              | Destination                                          | Status                                                                                                                     |
|----------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------|
| 609303 Integration & Assembly<br>Purchase Order: PO-9948 | Finished Good: PowerEdge R440 Customized PowerEdge R440 Sensor Intel Xeon Bronze 3 Year Warranty - Same day on-site 2p CC x 1<br>Project: Data Analytics Rack Deployment | Data Center #101<br>Springfield, IL<br>United States | Order Procurement<br>Ordered: Mar 28, 2024<br>Est. to ship: May 02, 2024                                                   |
| 609174 Integration & Assembly<br>Purchase Order: PO-9947 | Finished Good: Edge Compute Node 7.68TB x 2<br>Project: Greenfield Colo - Miami                                                                                          | Data Center #102<br>London<br>United Kingdom         | Production Started (In Cabling)<br>Ordered: Mar 11, 2024<br>Est. to ship: Apr 15, 2024<br>Work Order Exception             |
| 609562 Integration & Assembly<br>Purchase Order: PO-9946 | Rack Configuration<br>Finished Good: Racked Server Deployment w/Rack x 1                                                                                                 | Data Center #101<br>Woodstock, IL<br>United States   | Production Started (In Configuration)<br>Ordered: Apr 15, 2024<br>Est. to ship: Feb 02, 2024<br>Est. to ship: May 20, 2024 |
| 609555 Configuration & Test<br>Purchase Order: PO-9945   | Core Switches<br>Project: Retail Store Refresh                                                                                                                           | Retail Store #2011<br>Miami, FL<br>United States     | Production Started (In Configuration)<br>Ordered: Apr 08, 2024<br>Est. to ship: Dec 25, 2023<br>Est. to ship: May 13, 2024 |

Projects

View All Projects

| Project                                                     | Orders | Assets | Shipments | Quotes & Proposals |             |
|-------------------------------------------------------------|--------|--------|-----------|--------------------|-------------|
| Retail Store Refresh<br>Multi-Site refresh of retail stores | 3      | 7      | 1         | 0                  | In Progress |

# Delivering Value with Hatch



## PROGRAM MANAGEMENT

- Project management
- Product management
- Site management

## PRODUCT PROCUREMENT

- Order management
- Logistics management
- Inventory management
- Complete OEM visibility

## ASSET MANAGEMENT

- Asset management
- Support contract management
- Lifecycle management

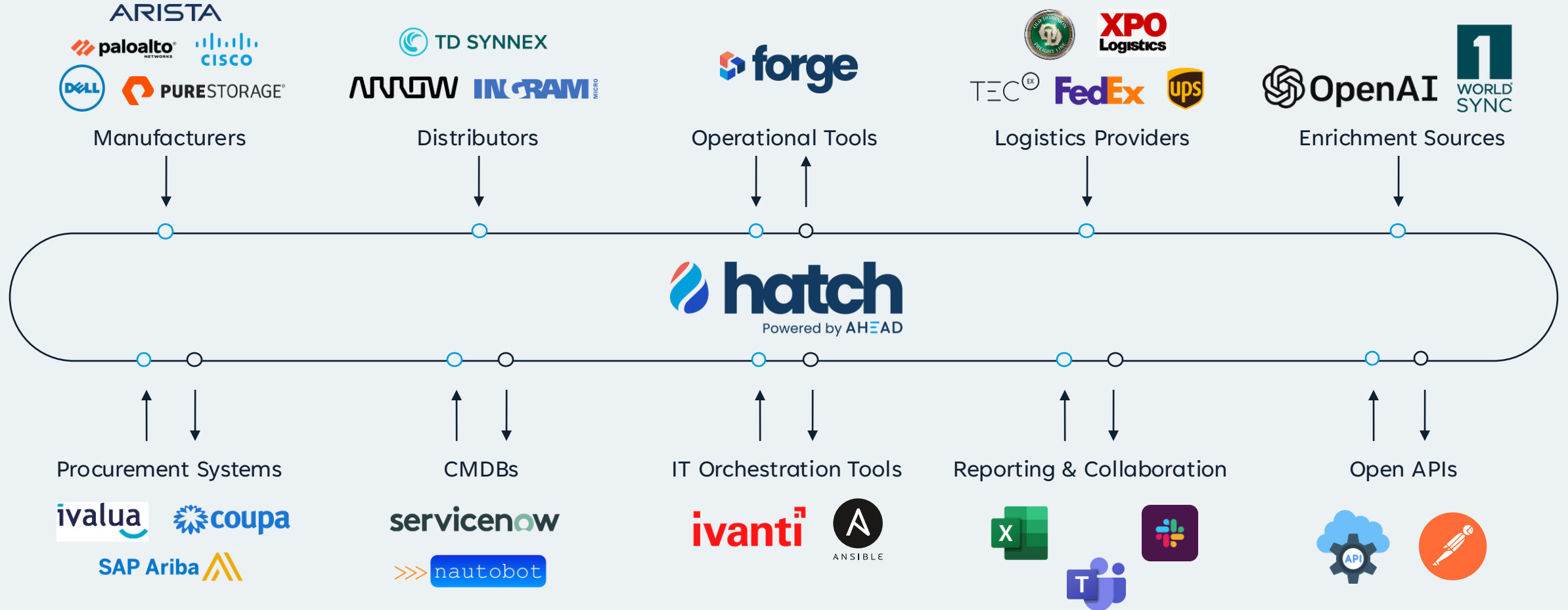
## INTEGRATIONS & INTEROPERABILITY

- Complete CMDB integrations
- Cross-platform interoperability
- Security

# The AHEAD Data Layer

Hatch integrates with your existing toolsets, making your investments work better.

It's not the fault of your tools, it's the quality of the data they're being fed that makes the difference.



# Hatch & ServiceNow, Better Together

A seamless experience from procurement, to asset management & operations, to lifecycle management. View asset information in your CMDB and ITAM platform from Day 1 at the point of shipment.



# Hatch & ServiceNow Integration



Location Tracking



Hardware Snapshot



Accurate Asset Inventory



Purchase Order Details



Stock Room Control



Lifecycle Contract dates

*"Lack of system integration can result in fragmented data and operational silos, impeding effective asset management."*

— Gartner

## UP-TO-DATE INVENTORY KNOWLEDGE:

Having current information about ordered inventory aids in effective inventory management and capacity planning, which is crucial for FFIEC audit compliance. This prevents overordering, which can be costly and impact budgets

## TRACKING ASSET INVENTORY UPON DISPATCH:

The HATCH service integration enables tracking of assets to their final location, ensuring accurate inventory counts at data centers/sites. This facilitates informed decision-making regarding stock replenishment and capacity expansion, avoiding unnecessary expenses.

## LIFECYCLE CONTROL OF NEW CONFIGURATION ITEMS (CIS):

The integration will manage new CIs through their entire lifecycle in ServiceNow from the time of order, capturing important non-discoverable CI and asset information like key contractual lifecycle dates, thus reducing manual data collection.

AHEAD



## Chicago HQ

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